

## Message Text

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14

ORIGIN NEA-10

INFO OCT-01 EUR-12 ISO-00 COME-00 EB-07 /030 R

DRAFTED BY NEA/ARP:PDMOLINEAUX:YW

APPROVED BY NEA/ARP:FMDICKMAN

DOC/BIC/CAGNE - MR. TENNEY(INFO)

EUR/WE - JSWIHART (SBST)

NEA/RA - MR. MORRISON (INFO)

----- 018217

R 170635Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY SANA

INFO AMCONSUL MILAN

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E.O. 11652: N/A

TAGS: BEXP, YE

SUBJECT:YARG INTEREST IN GTE EXPANSION OF YAR COMMUNICATIONS

REF: SANA 110 (NOTAL)

1. MRS. DAVIS, DEPUTY WASHINGTON REPRESENTATIVE OF GTE, ADVISES THAT GTE IS DEFINITELY INTERESTED IN BUSINESS PROPOSITION DESCRIBED IN REFTEL. SHE SAID GEGHMAN, WHILE AMBASSADOR IN WASHINGTON, HAD BEEN IN TOUCH WITH GTE. MOST RECENTLY, FUAD TAIMA, PRESIDENT OF AVERROES, INC. (CONSULTANTS BASED IN MCLEAN VIRGINIA, WITH VARIOUS INTERESTS IN YAR), WAS SUPPOSED TO OBTAIN BASIC INFORMATION ON YAR COMMUNICATIONS, SUCH AS VOLUME OF TRAFFIC, RATE OF INCREASE, ETC. TAIMA HAS, HOWEVER, NOT CONTACTED GTE LATELY.

2- GTE PLANS DIRECT ITS OFFICE IN MILAN TO CONTACT GEGHMAN, UNLESS EMBASSY SANA HAS OTHER SUGGESTION.

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3. GTE SAYS IT IS ON ARAB BOYCOTT LIST; HOWEVER, DEPT

SUGGESTED TO GTE THAT THIS MAY NOT BE SERIOUS IMPEDIMENT TO DOING BUSINESS WITH YARG, AND MAY NOT BE RAISED BY YARG. WOULD APPRECIATE YOUR COMMENTS.

4. NEA/ARP HAS BEEN RECENTLY IN TOUCH WITH TELECONSULT, INC., WHICH ADVISED THAT IT, TOO, IS LOOKING AT POSSIBLE BUSINESS IN YAR. TELECONSULT IS CONSIDERING PROPOSING TO YARG TO DESIGN AND FIND CONTRACTOR TO BUILD GROUND STATION. TELECONSULT ASSOCIATE DIRECTOR ROBERT L. SCRAFFORD TOLD NEA/ARP THAT, GIVEN INCREASING VOLUME OF YAR INTERNATIONAL TELEPHONE TRAFFIC, PROJECT WOULD BE EASILY SELF-FINANCING. WE WONDER HOW THIS WOULD RELATE TO POSSIBLE GTE INVOLVEMENT.

5. FOR MILAN: GTE MILAN OFFICE MAY CONTACT YOU SEEKING ASSISTANCE IN COMMUNICATING WITH YEMEN. REQUEST YOU RENDER ALL POSSIBLE ASSISTANCE. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 JAN 1976  
**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE012308  
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**Drafter:** PDMOLINEAUX:YW  
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